Message Text

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TO USDOC WASHDC

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AMCONSUL ZAGREB

VIRGINIA YORIO FOR J.S. WALKER, USYEC

GENERAL ELECTRIC COMPANY

570 LEXINGTON AVE

NEW YORK NY 10022

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UNCLAS BELGRADE 2584

USDOC PASS STRAUSS LEON/BIC/OED/SIPS

E.O. 11652: NA TAGS: BTIO YO

SUBJ: FOREIGN GOVERNMENT TENDER (MAJOR PRODUCT OPPORTUNITY)--

SPECIAL HANDLING--PRINTING AND GRAPHIC ARTS EQUIPMENT

SUMMARY.YUGOSLAV ENTERPRISE WISHES PURCHASE ABOUT ONE MILLION DOLLARS WORTH PRINTING AND GRAPHIC ARTS EQUIPMENT, INCLUDING TWO ROTOGRAVURE PRESSES AND COMPLETE PHOTOREPROGRAPHY DEPARTMENT. FOLLOWING IN FGT FORMAT. END SUMMARY.

- 1. 479/01/T0032
- 2.042076
- 3. WWALLER
- 4. 479 YUGOSLAVIA
- 5. Y IMPORTER
- 6A. REPLY TO--
- 6B. MR. MAKSA MIJIN, DIRECTOR

6C. GRAFOPROJEKT

CETINJSKA 3

11000 BEOGRAD

7. SL-13/76-B752

8. 204 9A. FOREIGN COMMERCIAL TENDER

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10. DESCRIPTION.

3555237-0600. ROTOGRAVURE PRESS FOR PRINTING DECORATIVE PAPER, WIDTH 2230 MILIMETERS. MACHINE HAS 3 ELEMENTS, SPEED 250 METERS PER MINUTE. PRINTING CYLINDER FROM 650-1400 MILIMETERS. INCLUSIVE ALL AUXILIARY EQUIPMENT. ROTOGRAVURE PRESS, WIDTH 1700 MILIMETERS 5 ELEMENTS, SPEED UP TO 100 METERS PER MINUTE. PRINTING CYLINDER 650 MILIMETERS. INCLUSIVE ALL AUXILIARY EQUIPMENT.
3555562-0200. TWO PAPER IMPREGNATING MACHINES. ONE FOR DECORATIVE PAPER, WIDTH 2300 MILIMETERS. ONE FOR PAPER-ROLL IMPREGNATION WITH MELAMINE AND POLYESTHER RESINS. CAPACIT 5 MILLION CUBIC METERS.

3861122-0200. COMPLETE PHOTOREPROGRAPHY DEPARTMENT. INCLUSIVE: HORIZONTAL CAMERA FOR TAKING PICTURES OF ORIGINALS, CONTACT MACHINES, DENSITOMETERS, BASIS AND EDITING TABLES, AND OTHER AUXILIARY EQUIPMENT FOR THIS TYPE OF GRAPHIC PRODUCTION - ACCORDING TO THE PRINTING CYLINDER SIZE OF 650-1400 MILIMETERS.
3555562-0100. ALSO GALVANIZING, ETCHING, COPPER AND CHROME COATING, HELIOGRAVURE, EQUIPMENT FOR GALLEY PROOFS (ALL FOR WIDTH OF

2230 MILIMETERS).
3555566-0050. PAPER CUTTERS, WIDTH 2200 MILIMETERS, LONGITUDINAL STRIP CUTTING. ROLL DIAMETER 1000 MILIMETERS.

35554XX-0100. BINDERY EQUIPMENT: FOLDING, SEWING, NOTEBOOK FORMING, INSERTING OF PLASTIC BINDING COMBS.

11. SUPPLIER EXPECTED TO OFFER PAYMENT TERMS, DELIVERY DEADLINES, ASSEMBLY COSTS, AND PERSONNEL TRAINING. PURCHASER MAY REQUEST 30 PERCENT COUNTERTRADE. IT MIGHT BE POSSIBLE TO COMMISSION A YUGOSLAV FOREIGN TRADE ENTERPRISE TO ASSIST WITH ANY COUNTERTRADE REQUIREMENT.

12. SPECIAL HANDLING REQUESTED ON BASIS CRITERIA B. SILBERMAN

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